Index

A
actions 28
advertisements 303
alignment 24
alignment mode 39
alignment paradox 1, 17
analytic hierarchy process (AHP) 203
Australia 297

B
banking industry 89
behavioristics 29
business complexity 51, 67
business strategy 25
Business Value 4, 175, 188, 204
business value chain 203

C
Canada 261
client-to-LAN 223
customer relationship management 292
dynamics 23
dynamics 23
e-business strategy 307
e-commerce 168, 297
e-readiness 262
e-sign bill 308
early adopters 265
early majority 265
EC Importance Grid 264, 273
EC Reality Model 263, 273
EC strategy 262
electronic business models 168
Electronic data interchange (EDI) 221
Electronic Payment System 304
equity 188
exploratory study 300
Extranet IVPN 223

H
hype cycle 266

I
industry clock-speed 2
information originator 32
information processing 127
information strategy 25
information systems (IS) 2
information technology 1, 2, 24, 89, 126, 188, 2392
Information Technology Spending 146
Informational aspects of alignment 31

Copyright © 2003, Idea Group Inc.
informational attributes 29
Informational Dimensions of Alignment
(IDA) Model 37
innovators 265
integration 25
intelligent organizations 182
Internet 277
Internet Commerce 279
Internet-based Virtual Private Network
(IVPN) 220
Intranet IVPN 223
inventory turnover 51
irreversibility 39
IS budget 130
IT business value 5
IT shortfall 6
IT spending 146
IT under utilization 6
IT value 51

L
laggards 265
LAN 222
LAN-to-LAN 223
late majority 265
leading-edge-technology 253
life-cycle process 240

M
M-Commerce 181
manufacturers 261
manufacturing planning and control
(MPC) 51
market focus firms 13
material outcomes 26
Mexican banking industry 146
Mexico 90
moral value 188
morality 188

N
network of relationships 25
network security 203

O
OMTS life-cycle process 244
Open System Interconnection (OSI)

Security Archite 203
Optimization Model 237
Optimization Model for Telecommunication Systems 237
organizational behavior 23
organizational dynamics 39
organizational fit 26
organizational performance 25
organizational flexibility 2
organizational issues 297

P
paradox 1
performance of organizations 90
planning volatility 67
power 31
pragmatic alignment 31, 32
pragmatic state 30
pragmatics 23
product diversity 67
product line diversity 67
production volatility 68
productivity 126
productivity paradox 90, 146

Q
quality communication networks 221

R
receiver 32
Remote Access IVPN 223
reversibility 39

S
security gateway 222
semantic alignment 33
semantic state 30
semantics 23
semiological dimensions 23, 31
semiotics 28
shared expectations 33
short-term alignment 32
signification 30
signs 28
small and medium enterprises 297
small businesses 277
social dimensions 26
social networks 27
spending 89
state of alignment 24
strategic alignment 1, 23
Strategic Alignment Model (SAM) 25
strategic EC 263
strategic fit 26
strategic informational alignment 29
strategic intent for IT 7
strategic vision 33
supply chain coordination strategy 51
survey 267, 285
syntactic alignment 35
syntactic state 30
syntactics 23
System Designers and Developers (SD&D) 237
systemic definition 27

T
Technology Adoption Life Cycle 264, 273
technology infrastructure 171
technology maturation cycle 273
telecommunication industry (TI) 237
theory of production 129
top management 32

U
useful EC 263

V
value of organizations 146
value-chain 178
virtual 222
virtual telecommunication networks 220

W
Web initiatives 261
Wide Area Network (WAN) 221