A

AC drives 166 adaptive design strategy 140 advanced information technology 56 Advanced Medical Priority Despatch System 259 Ahmanson project 3 air cargo 177 air cargo market 182 Air New Zealand 188 AIX4 operating system 337 alternative trading systems 268 Ambulance Employees Australia 259 Ambulance Services Act of 1986 248 AMERIREAL Corporation 100 Ansett Airlines 187 Apple Computer 5 application service provider (ASP) 223 application support group (ASG) 172 Army housing management 137 Association of Research Libraries (ARL) 2 ATLAS/GIS software 140 attribute data 143 Australasian Food Products Co-op 110 Auto Network Exchange (ANX) 292 automation 399 automobile industry 282

B

Bartlett and Ghoshal framework 118 base closures 145 **Bialystok City Hall 388** British Airways 188 BRS search engine 15 budget allocation 35 budgeting and accounting control mechanisms 31 building sectoral decision support centers 242 bulletin board system 269 Bush, George 89 business development 300 business information 181 business investments 154 business model 150 business planning 124 business policy 58 business relationship 149 business structure 59 business transactions 153 business-to-business 151 business-to-business e-commerce 149, 155

С

Cabinet of Egypt 234 CAIB Report 78 call center 346 Caribbean Institute of Technology (CIT) 382 Center for Scholarly Technology (CST) 3 Center for Software Excellence (CSE) 349 central data reporting 222 central government 300 centralized governance structure 197 centralization of PC support 353 CEO 250 Challenger 79 charge-back policy 334 chargeback system 27 chief executive office (CEO) 188 CIO 203 Cisco Connection Online 152, 159 Cisco International 149 Cisco Systems Incorporation 149 citizen (customer) services 389 CNTI (National Council of Tele-Information) 403 co-operative 111 Columbia 77 Columbia Accident Investigation Board (CAIB) 78 commercial off the shelf (COTS) 81 commodity-type products 115 Common Agricultural Policy (CAP) 116 communication infrastructure 289 communications 149 competitive advantage 283 complicated process of project management 298 components 286 computer aided design (CAD) 67, 288 computer aided manufacturing (CAM) 288 computer networks 149 computer numerical control (CNC) 67 computer reservations systems (CRS) 193 computer-aided production planning (CAPP) 68 computing facilities 330 computing services 332, 341

CONICIT (National Council of Science and Technology) 403 consensual cultures 10 consumer market 112 consumer product 113 corporate desktop services 347 corporate IT infrastructure 199 cost of ownership 345 CPM diagram 374 creating new knowledge 286 Criminal History Repository (CHS) 29, 38 **CRS 183** cultural differences 189, 381 cultural role 238 culture 10, 34, 48, 81 customer relationship management (CRM) system 221 customer satisfaction 153 customer service 102, 149, 211

D

data analysis 221, 234 data and information deficiencies 145 data flow diagrams (DFD) 392 data processing 300, 332 data-supported decision making 221 database management system 143 decentralization process 334 decision support system (DSS) 140, 231, 241 decision support systems for strategic issues 241 decision-making environment 234 decision-making process 234 deficit forecasts 144 demand for computing services 332 demand variability 65 Department of Defense 137 Department of Human Services 249 Department of Public Safety 30, 33 Department of the Army 136 despatch environment 247 developed nations 371 developing countries 231 developmental cultures 10 direct numerical control (DNC) 67

distribution of goods 177 doctoral student database (DSD) 50 drag-and-drop graphics 371 dyad 10

E

e-commerce 151, 271 e-commerce business plan 275 e-commerce initiative 271 Eastern Caribbean Investment Development Service 380 econometric 140 econometric model 142 economic conditions 368 economic development 308 economic feasibility 5 economies of scale 285 Egypt 230 Eisenhower, Dwight D. 99 electronic communications networks (ECNs) 268 electronic data interchange (EDI) 68 electronic exchange of data (EDI) 394 electronic information system 181 electronic messages 183 electronic point of sales (EPOS) 68 emergency despatch and communication system 247 energy management systems (EMSs) 165 **ENGINECOMP 205** enrollment data 47 equipment variability 65 **ERP** application 106 ERP systems 204 Estitherm 371 ETC model 127 Ethernet 6, 14 executive information system 140 external suppliers 290 extranet 391

F

financial services 285 five FIST principles (see also food information systems and technology) 124 flexibility of production 61 flexibility tactics 67 flexible manufacturing systems (FMS) 67 flow of information 120 food information systems and technology (FIST) (see also five FIST principles) 119 food service market 112 force reductions 145 Ford (see also Model T and Mondeo project) 281 Ford Motor Company 284 Fortune 1,000 companies 220

G

Gantt chart 374 gateways 16 geographic information system (GIS) 140 geographically remote 289 GHI 220 global applications project 120 global business strategy 110 global capitalism 293 global companies 282 global development teams 386 global distribution system 127 global image 286 global information system 110 global integration 281, 293 global networked business 151 global networked business model 150 global request for proposal (RFP) 123 global-capable suppliers 287 globalization 122, 282 going global 386 Gold Chip 315 goodwill trust 158 gopher 17 governing body 191 Government Accounting Office (GAO) 137 government agencies 31, 81 government IT manager 31 graphical user interface (GUI) 3, 87, 271 graphics programming 377 gross military deficit 137 group consensus 45

Η

hard money 31 **HEAT 348** helpdesk 345 heuristic programming models 140 high speed Internet access 381 higher education 45 Highway Patrol (HP) 29, 39 Hong Kong SAR 177 housing analysis decision technology system (HADTS) 136 housing analysis system 140 housing deficit reduction policies 139 housing market area 137 human resource management strategies 238 HyperCard 5, 14

I

IBM 337 IDSC's Pyramid Technology Valley program 243 implementation process 180, 299 importance of organizational and social factors 298 individual personality 308 informal organization 3 Information and Decision Support Center (IDSC) 231 information cultures 45 information flows 178, 181 information infrastructure development 243 information management 45 information processing center 379 information resource management 237 information server 370 information services 380 information sharing 45 information system migration 110 information systems (IS) 187, 288 Information Systems (IS) Department 205, 326 information systems design 237 information systems development 81 information technology (IT) 57, 187, 231, 399

information technology (IT) adoption 241 information technology (IT) skills 371 information technology and communication 402 Information Technology Department 265 information technology diffusion 241 information technology services 379 information-related change 52 ingredients market 112 integrated library system 6 inter-organizational information systems (IOS) 177 inter-organizational-relationships 155 interdepartmental cooperation 70 Internal Health Department 255 internal organization 286 International Air Transport Association (IATA) 177 international information systems (IIS) 110 internationalization 282, 285 Internet 149, 183, 292 Internet service providers 150 investment decisions 98 IS staff 223 IS/IT governance 187 IS/IT performance 191 IT consultant 223 IT cost allocation 32 IT deployment 102 IT division 27 IT investment 102, 345 IT liaison 37 IT manager 195 IT personnel 272 IT project management 101 IT system 388 IT-related business functions 193

J

J.D. Edwards OneWorld 347 Java 370 Java applet 376 just-in-time (JIT) 68, 287

K

Kendell Airlines 187, 188

key drivers 282 key enabler 290

L

labor rates 382 labor shortages 369 LAN (see local area network) leveraging 16 libraries 399 Library Automation Development Unit (LAD) 3 life cycle waterfall model 299 links between technical and non-technical aspects 298 local area network (LAN) 391, 403 Logistics Department 206, 210 long-distance communication 288 LXS Ltd. 368

M

main frame relay 399, 403 mainframe-based computing services 334 major Army commands (MACOMs) 140 management and technological development 242 management information system (MIS) 232 manufacturing 112 manufacturing strategy 58 MaPPAR 206 maps 145 market share 284 market sophistication 114 market-clearing 139 marketing center 282 marketing manager 168 Marketing Support Group (MSG) 172 masculine organization 10 Maximus Report 32 mechanical engineering 376 metrics program 346 Metropolitan Ambulance Service (MAS) 247 Microsoft Office 347 Microsoft SOL Server database 374 military preparedness 146 MIS professionals 101

MIS system 203 Model T (see also Ford) 283 Mondeo project (see also Ford) 281 Mosaic[™] browser 270 Multi-Technology Automated Reader Card (MARC) 312 multinational corporations 281

Ν

NASA 76 NASDAQ 268 NDPS culture 34 needs assessment 48 NetRez 105 Netscape 272 network implementation 299 network print management system (NPMS) 312 network printers 315 networked computers 288 networked PCs in a local government office 298 networking 149, 399 networking facilities 332 networks 149 Nevada Department of Public Safety (NDPS) 27 NexTrade[™] 268 non-technical considerations 330 non-technical roles 237 numerical control (NC) 67 numerically intensive computing service (NICS) 330

0

ODBC (open database connectivity) protocols 374 offsetting 137 offshore programming 380 offshore programming services 384 online ordering application 152 online public access catalog 2, 4 open-access computer labs 315 order-to-delivery cycle 113 organization cultures 10 organization theory 58

organizational decision making 232 organizational performance 98 organizational structure 236 organizing logic 191 Oshkosh Truck Corporation (OTC) 346 outside suppliers 287

P

Parole and Probation Division 29 pay-per-print systems 315 PC services 345 **PERL 370** Perth Development Agency 299 planned system development process (PSDP) 268 platform standardization 345 point of sale (POS) 312 political considerations 330 power redistribution 45 PowerPoint 86, 226 prepaid direct print design 315 price-setting process 182 process variability 65 product development 369 product support group (PSG) 172 product variability 65 production technology 283 productivity 98 programmable controllers (PLCs) 165 programmers 373 programming 377 project management 299, 373 Project Planning Group (PPG) 8 public administration 230, 388 Public Bodies Review Committee 253 Public Safety Technology Division (PSTD) 29, 30 Purchasing Division 211

Q

quote to cash (Q2C) initiative 171 quote to quote (Q2Q) 171

R

R&D 282, 285 rational cultures 10 raw material 113 reactive approach 286 Reagan, Ronald 77 Real Estate Investment Trust Tax Provision 99 Real Estate Investment Trusts (REIT) 99 Regional Express (REX) 200 regulation ATS 268 relational database 51 request for proposal (RFP) 336, 347 requirements engineering 204 Reuters 181 RISC technology 334 **RISC-based computers 333** robustness 15 **Rogers Commission 79** Rogers Report 79 Royal Canadian University (RCU) 330

S

SAS system for information delivery 140 Seaboard Stock Exchange 264 Securities and Exchange Commission (SEC) 268segmented housing market analysis 137 Shared Service Center (SSC) 101 sharing data 222 Singapore Airlines 188 Skills Agency 308 small- to medium-sized organization 155 SmartCard 312 socio-economic development 230 socio-economic variables 141 soft money 31 software development manager 373 soldier morale 146 sourcing network 288 South-Eastern Regional Strategy (SERS) 189 Space Shuttle Program 76 space-capacity principle 181 spatial data 143 specification packaging organizations 385 Sputnik 83 St. Lucia National Development Commission 379

stagnant sales 165 StockScene.com 272 strategic alignment theory 58 strategic management 308 strategic marketing 161 strategic product development 378 stress overload 13 structured design 14 student information system (SIS) 50 student payment system (SPS) 50 supercomputers 336 supply variability 65 support specialist 346 synergies 16 systems designers 180

Т

tariff 385 tax 385 **TCP/IP 292** Technical Affairs Committee (TAC) 37 technical roles 237 Technology Resources Committee (TRC) 312 telecommunications 292, 331, 379 Telnet 16 The Netherlands 178 The World Bank 379 tiering 287 top-down IT governance 199 TQM methods 390 trading partner 154 trading partner relationships 155 trading volume 265 training 380 Traxon Initiative 180 true value trust (TVT) 100

U

U.S. Census Bureau TIGER 142 U.S. macroeconomy 371 U.S. market share 283 uniform software platform 222 Universidad de Oriente (UDO) 400 University Computing Services (UCS) 3 University of Southern California 2 Unix 16 UNIX services 343 USCInfo 2

V

vertical integration 111 Victoria State Government 250

W

warehousing 112 Web developer 270 Web Initiative Committee (WIC) 273 Web Marketing Group (WMG) 276 Web Systems Group 369 Web-based application 371 Web-based database 49, 52 Web-based software 368 wide area network (WAN) 152, 402 Windows 1.0 87 Windows 3.0 87 Windsor Inc. 105 workforce variability 65 workstations 336 world car (see also Ford) 282 World Trade Organization (WTO) 116 World Wide Web (WWW) 17 WWW technology 183

X

X-consultants 250 X/Open standard 390 xcommands 15

Z

Z39.50 (ANSI) 16 ZENworks 351