

## Chapter 99

# Using Publicized Information to Determine the Sustainable Development of 3-PL Companies

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### ABSTRACT

*Sustainability issues have been seen as a promising paradigm for achieving a better future. Firms in the logistics service sector are still lacking clear value propositions on sustainable development. While many organizations publish their mission statements publicly as kinds of public information, reviewing mission statements is an appropriate means to evaluate an organization's strategy. This study focuses on the public information such as mission statements of the top 50 global 3-PL companies and the relevant sustainable development. A comprehensive content analysis identified four major content dimensions of mission statements relating to sustainability development. The dimensions are driving forces, approaches, responsibility to stakeholders, and competitive values. This paper offers a good methodological reference for researchers or practitioners managing the public information of organizations. Network analysis reveals that the location of companies has a limited effect on their mission and strategy as they all provide global service.*

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## 1. INTRODUCTION

Third-Party Logistics (3PL) firms, are one kind of logistics services providers who manage, control, and deliver logistics activities on behalf of shippers (Hertz & Alfredsson, 2003). They provide integrated services to their customers that allows them to outsource their supply chain management functions. Emphasizing on core-competencies and re-engineering efforts in the supply chain of various industries, 3PL firms are facing a number of challenges. These challenges include competitiveness in the market, social responsibilities relating to environmental issues, and increasing customer demands. Over the last few decades, sustainable development is seen as a promising paradigm for achieving a better future, and has gained increasing interest from the business sectors, including the logistics services industry (Evangelista et al., 2018; Law & Gunasekaran, 2012). Environmental aspects, which are within the scope of sustainability, have been studied among logistics companies, as well 3PL companies (Herold & Herold, 2018).

Sustainable development (SD) involves the integrative approaches addressing environmental sustainability while ensuring social and economic prosperity at the societal level (Khalili et al., 2015). The sustainable development necessitates the set of visions and policies, for building the methodological tools and applicable procedures (Almeida et al., 2015; Haes et al., 2019).

While many organizations publish their mission statement publicly as kinds of public information, reviewing mission statements is an appropriate means to evaluate an organization's strategy (Bart, 2007; Bartkus et al., 2004; Bartkus & Glassman, 2008; Stallworth Williams, 2008) and values (Johnson et al., 2008; Law & Breznik, 2018; Taghi Alavi & Karami, 2009; Thompson & Strickland, 2003). Studies on mission statements in different types of organizations have been carried out (Analoui & Karami, 2002; Bart, 2007; Law & Breznik, 2018; Pearce & David, 1987), however just only a few are focusing on a particular industry (Jandaghi, 2011). Despite the increasing interest toward sustainability issues, studies on the communication of mission statements and the sustainable development strategy of 3PLs, are still missing.

This study focuses on the public information obtained such as mission statements of the top 50 global 3PL companies (in terms of revenue) to identify the gap in the existing literature concerning sustainable development in 3PLs by using a methodological approach based on mission statement. Previous studies on mission statements among companies in other industries indicated that the sampling method used may have limitations which may lead to biased results. Therefore, we set this exploratory study by postulating two research questions:

**RQ1:** Are third-party logistics companies concerned about sustainability?

**RQ2:** What are the dimensions relating to sustainability revealed from the mission statements of third-party logistics companies?

The theoretical background of this research is presented in Section 2. It is followed by Section 3 and Section 4 for research methodology and results respectively. The last two sections, 5 and 6, present the discussion of results and conclusions. Lastly, effective information system is recommended as crucial to facilitation of the sustainable development approaches.

## **2. THEORETICAL BACKGROUND**

### **2.1. Organization Vision and Mission**

The strategy process is started by visioning (Finkelstein et al., 2006). A vision statement defines the strategic direction and is generally used to drive an organization to gain competitive advantages (Breznik & Law, 2019; Costanza et al., 2014; Mirvis et al., 2010; Sutcliffe & Vogus, 2003).

A compelling vision serves as an essential tool for effective communication from top management to reflect the realistic values within an organization (Coulson-Thomas, 1992; Wilson, 1992).

With respect to their sets of values, organizations define their own missions or purposes of existence (Law & Breznik, 2018). Values are embedded in mission statements (Bourne & Jenkins, 2013; Dobni et al., 2000; Paarlberg & Perry, 2007; Porter, 1985), which support the implementation of strategies (Natek & Lesjak, 2013; Semler, 1997; Tosti & Jackson, 1994; Wang et al., 2017). Sets of values constitute organizational culture, which are critical resources for organizational sustainability (Bowman, 1984; Child & Faulkner, 1998; Pandey, 2015), and sustainable competitive advantages for desirable outcome (Malbašić et al., 2016; Noorderhaven et al., 2002).

### **2.2. Sustainability and Organizations**

Sustainability initially referred to environmental concerns, now globally accepted as a term compassing social, ethical and economical issues (Carroll, 1981, 1999; *Dow Jones Sustainability Indices | Sustainability Indices*, 2018). It is widely accepted that '*development that meets the needs of the present without compromising the ability of future generations to meet their own needs*'. Facing multiple challenges in the global competitive market (Law & Gunasekaran, 2012), including market competition and changing needs of sustainability, more and more organizations have started to align their self-interest with the public good in ways that add value to both the firms and society.

A company has an obligation to provide short-term and long-term value to shareholders and the society, that is, corporate social responsibility (Ashraf et al., 2019; Hutton et al., 2006). Therefore, a clear understanding of the multi-dimensional constructs of sustainability is crucial, for the organizations to achieve a balance between profitability and sustainability (Law & Gunasekaran, 2012).

### **2.3. Factors Affecting Sustainability Strategies**

The strong bonds between corporate social performance and profitability, are indispensable (Ciliberti et al., 2008; Margolis & Walsh, 2001; Waddock & Graves, 1997). Balancing business performance and sustainable development is complex and contingent on situational, company- and industry-specific factors. Management's attitude towards the sustainability development is crucial to the adoption of sustainability development strategies (Closs et al., 2008). Top management determines the set of guiding principles, which make an organization have a stronger sense of hard values and be more motivated to make changes (Clifford, 1985; Marz et al., 2003; Quazi & O'Brien, 2000; Rojšek, 2001).

Regarding the driving factors, Law and Guna (Law & Gunasekaran, 2012) defined them as internal and external respectively. Corporate governance and stakeholder engagement are the internal determinants while the legal system, cultural and social factors are external determinants. Internally, for organizations to adopt sustainability strategies, a supportive environment is required, where supportive policies,

resources and internal infrastructure, and a well-established performance evaluation system is needed (Linton et al., 2007). External factors like local laws and regulations (which can be closely related to environmental issues), market trends (industry specific), social responsibility and competitiveness are considered as factors leading to the operationalization of corporate-sustainability strategies (Aaker, 2001; Becker-Olsen et al., 2006; Fuller & Ottman, 2004; Law & Gunasekaran, 2012; O'Brien, 1999).

## **2.4. Studies of Mission Statements of Companies**

Mission statements guide the development and implementation of the organizational strategic planning processes and share the organizational beliefs, management perspectives and approaches among employees and other stakeholders (Breznik, 2016; Germain & Cooper, 1990; Hirota et al., 2010; Lyons & Sufi, 2003; Palmer & Short, 2008). Mission statements offer a mediating effect on the organizational performance, by building and identifying the relationships between the stakeholders (Bartkus & Glassman, 2008; Hirota et al., 2010; Williams Jr et al., 2014). Significantly better performance results were found in those organizations with formal written mission statements (Law & Breznik, 2018; Taghi Alavi & Karami, 2009).

Mission statements contain different dimensions, varying among different industries, sectors, segments and geographical regions (Babnik et al., 2014; Desmidt & Prinzie, 2011; Peyrefitte & David, 2006). The elements of mission statements, to a certain extent, can be institutionalized, some of which are disclosed in company reports (DiMaggio & Powell, 1983; Klemm et al., 1991). Analysing the content of mission statements thus provides a useful insight on the key elements that distinguish between effective mission statements and mere mission statements (Breznik & Rezk, 2017; Darbi, 2012; Desmidt et al., 2011; Duriau et al., 2007).

Over the last few decades, a number of mission statement studies were conducted in various industries or sectors, such as the pharmaceutical industry (Rosenbeck et al., 2010), regional segment study (Bartkus et al., 2004), Fortune 1000 companies, hospitals (Bolon, 2005), airlines (Kemp & Dwyer, 2003; Law & Breznik, 2018), top 50 US news and world media (Bjelle, 2019; Hong et al., 2010) etc.

A number of factors affect sustainability strategy implementation, internally and externally. Values induced by these factors are therefore rooted in the mindsets of the top management of companies that are keen on adopting sustainability. Top management determines the set of guiding principles, defining the values and making changes (Alnodel et al., 2018; Clifford, 1985; Marz et al., 2003; Quazi & O'Brien, 2000; Rojšek, 2001). Approaches in adopting sustainability may be also revealed in mission statements, such as supportive policies, resources and internal infrastructure (Linton et al., 2007).

Besides the competitive values, approaches and responsibility, the driving forces of sustainability strategies, like regulations on environmental issues, the external market, society and business objectives are also found in mission statements (Aaker, 2001; Becker-Olsen et al., 2006; Christopher, 2005; Fuller & Ottman, 2004; Law & Gunasekaran, 2012).

Despite the increasing interest toward sustainability issues in the logistics sector (Evangelista et al., 2018; Law & Gunasekaran, 2012), rarely have there been studies regarding how companies are approaching their sustainable development strategy in mission statements, particularly 3PLs. One of these studies (Herold et al., 2017) examined mission statements of three 3PL providers (DHL, Fedex and UPS) to investigate carbon disclosure strategies. Duygulu et al. (Duygulu et al., 2016), identified that survival, growth and profit are the most frequently observed mission components, which reflect the significance of sustainability for SMEs in Turkey.

#### 2.4.1. Third Party Logistics and Sustainability

Third party logistics (3PL) providers provide the integration of warehousing, transportation, distribution and freight consolidation services that can be customized and scaled to customers' needs for various market conditions, in order to fit the structure and the requirements of the client company. 3PL services can be classified in accordance with their functions, including warehousing and distribution, transportation and information technology (IT) services. In the growing supply chain focus, greater emphasis on core-competencies and re-engineering efforts are the key factors driving the 3PL industry to grow and expand (Cooper et al., 1998; Karia et al., 2015). Currently, the 3PL sector is dominated by about 50 of the largest firms (in terms of sales revenues), which are mainly based in post-industrial regions, such as the U.S., Europe and Asia. The top 3PL providers are scaled by geographical coverage, IT competencies and advanced processes, which differentiate them from rivals and create threshold levels that block small competitors from overtaking them (Armstrong & Associates, Inc., 2015). The global 3PL market generated US\$750.7 billion in 2014 and grew further in 2015.

3PL firms accommodate the demand for outsourcing a firm's logistics functions to an external party, that allows firms to focus on the core business for operational efficiency and flexibility (Çatay & Göl, 2007; Christopher, 1993; Nadarajah, 2015; Persson & Virum, 2001).

Factors in employing 3PL providers are economic and strategic (Zhang & Hung Lau, 2006), which are highly relevant to the major objectives of sustainability. Economically, 3PL providers help firms to reduce costs and increase efficiency; strategically, outsourcing logistics can help enhance flexibility and performance (Brewer et al., 2013).

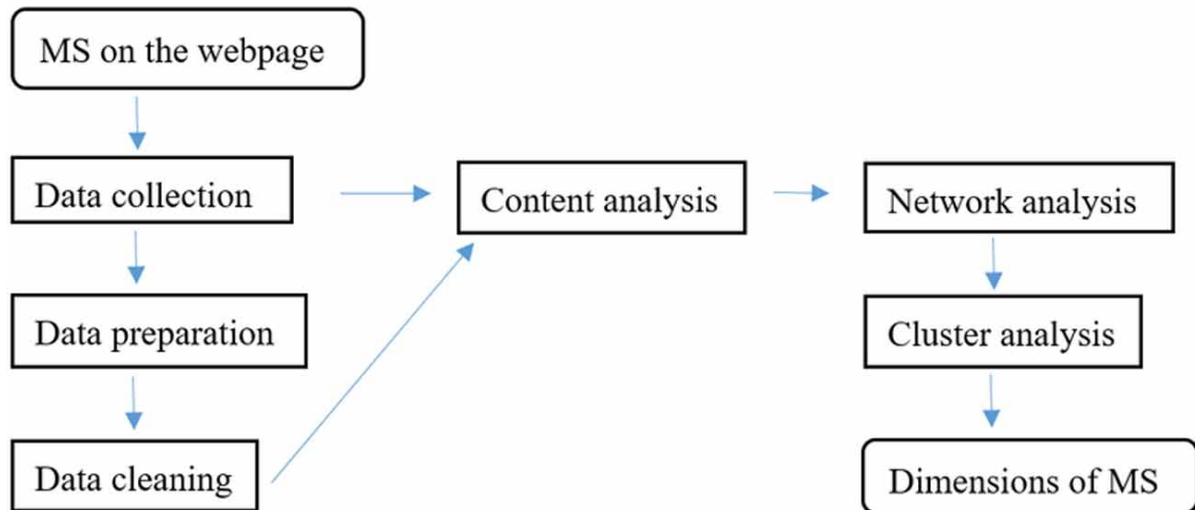
In order to remain competitive in the market and to sustain the business when facing a number of challenges due to globalization, 3PL companies are required to meet increasing demand and allocate resources in a more efficient and economical manner (Christopher, 2005). The impact of digitalization has placed significant impacts on the service industries, such as 3PLs (Hofmann & Osterwalder, 2017). The new disruptive business models offered by competitors, and advancements in technologies, bring suppliers and customers together, and increasingly challenge 3PLs. Not only are 3PL providers concerned about business services and quality, but issues related to social and environmental sustainability are also important. The 3PL service is greatly dependent on transport vehicles (where carbon emission is a concern) and sufficient employees being hired for the 3PL activities (Jung, 2017). Therefore, social responsibility and environmental responsibility, which are the integral components of sustainability, are equally important in business sustainability from the 3PL providers' viewpoint.

Sustainability strategies are therefore welcomed by 3PL firms to enable them to excel in 'services' and 'competitive operational performance' (Berglund et al., 2000; Kumar, 2008; Li, 2014).

### 3. METHODOLOGY

Mission statements of the targeted 3PL firms were retrieved in text format from the companies' websites or annual reports. Content analysis was employed to extract the most important words (keywords) from the retrieved mission statements. Keywords were further analysed using descriptive statistics and network analysis. In Figure 1 flow chart showing the methods is provided.

*Figure 1. Flow chart of methods used*



### **3.1. Data Collection**

A list of the targeted global 3PL firms was obtained from Armstrong & Associates, Inc. (A&A)<sup>1</sup> which is a leading 3PL market research and consulting company that provides updated 3PL information and databases. The ranking of the 50 top-performing firms was selected based on their annual revenue in the fiscal year 2015.

Mission statements of the targeted organizations were listed with details such as, name, year of founded, location (with region and country), annual revenue, number of employees, from the companies' publicized websites or their annual reports.

#### **3.1.1. The Dataset**

It is critical for the classification procedure to be reliable in the sense of being consistent, whereby different people code the same text in the same manner (Weber, 1990). To increase the validity and reliability of this research, the literature review helps in obtaining a thorough summary on the findings of all studied articles and from various recognized academic sources.

In Table 1, the demographics of the top fifty (50) 3PL companies from 4 regions (i.e. US, Asia, Europe and Australia) are shown. The largest number of employees is around 440,000 in *UPS Supply Chain Solutions*, while the least number of employees is around 600 in *Transplace*.

#### **3.1.2. Data Preparation**

To prepare an optimum data set for further analysis, the spelling of every word in the mission statements was thoroughly checked. A computer algorithm was used to remove some irrelevant words such as 'the', 'a', 'some' etc. We were left with 623 words in 50 mission statements.

Table 1. Demographics of the sample

	Number of Companies
<b>Region</b>	
United States	18
Asia	12
Europe	19
Australia	1
<b>Number of Employees</b>	
Less than 5,000	7
More than 5,000 and less than 30,000	29
More than 30,000 and less than 100,000	9
Over 100,000	5
<b>Year the Company Established</b>	
1800-1899	6
1900-1999	38
>2000	6
<b>Revenue of Company (in millions USD)</b>	
1,000-3,999	26
3,000-5,999	14
6,000-7,999	6
>8,000	4

Irrelevant stop words in the mission statements were then removed from the mission statement. The next step was to combine the synonyms or words with similar meaning, for instance, company, companies and organization. Besides, the punctuation in every mission statement was removed and all words were changed to small letters. The aforementioned steps are crucial for further analysis. Words that satisfied all criteria and were not excluded from the mission statements are called the keywords. In the data preparation phase, we mainly used program R (*R: The R Project for Statistical Computing*, 2018) and its library tm (Feinerer et al., 2018).

### 3.2. Data Analysis

First, we calculated occurrence frequencies and identified keywords that were related to sustainable development. There was no objective criterion for this problem. Similar to Serenko (Serenko, 2013), we followed our theoretical understanding of the ‘sustainability’ concept. Then, we built a network of keywords. By definition, every (social) network consists of two items. First item are the actors/entities in the network which are presented by nodes. In our case, keywords form the set of all entities. The second item involves relations defined on the set of entities and presented by ties among them. We defined relation as co-occurrence of two keywords in the same mission statement. In this way, the relation and consequently the network are undirected and weighted by the number of the co-occurrences. Moreover, the problem can be analysed from the opposite perspective, the mission statements (and companies) can

form entities and the co-occurrence of keywords can be defined as a relation. Similar to the previous option, the obtained network is undirected and weighted. The advanced network analytic techniques used in the paper are described where appropriate. Algorithms for generating the networks were written in R (*R: The R Project for Statistical Computing*, 2018). Network analysis was performed in Pajek (Batagelj & Mrvar, 2004) which is a program for analysis and visualization of (large) networks.

## **4. RESULTS**

After the cleaning process, we were left with 269 keywords. Among them, we identified 118 keywords (43.87% of all keywords) that are related to the three core dimensions in sustainability (social, environmental, business). For example, ‘business’ refers to the services or activities involving 3PL services, and the business goals concerned in sustaining the business; ‘transport’ refers to the core business activities of 3PLs, requiring vehicles and employees, are related to environmental concerns as well as social concerns; ‘company’ refers to a single 3PL firm that has its unique mission and strategy; and ‘global’ refers to both the global challenges faced by 3PLs and also their sustainable strategies to go ‘global’.

The top 26 most frequent keywords (keywords which appear in at least 7 mission statements) are presented in Table 2. Keywords that are related to sustainable development are displayed in italics.

There are 69.23% of all keywords among top 26 that are related to sustainable development. ‘Client’ accounts for the highest frequency which means this word appears in 40 out of 50 mission statements from the 3PL companies. Only one other keyword, namely ‘best’, appear in more than half the mission statements.

### **4.1. Network of Keywords**

A network of keywords consists of keywords (actors), and co-occurrence of keywords in the same mission statement is presented as a relation. Therefore, two keywords are linked if they occur together in (at least one) mission statement. There are 5914 undirected links (edges) in the network of keywords. The density of the network is 0.1641, which means that approximately 16% of all possible links in the network are established.

The average degree of a keyword is 43.97, i.e. on average a keyword in the network is linked with almost 44 other keywords (out of 268 possible). Standard network centrality measures 26 of the most frequent keywords as displayed in Table 3. The concept of centrality is closely related to the concept of importance in a network. The word ‘client’ turned out to be the most important in the keywords network. Besides ‘client’, the words ‘best’, ‘logistics’, ‘global’, ‘serve’ and ‘provide’ also clearly stand out according to the other keywords.

Weights on the links count number of common mission statements among adjacent keywords. Not surprisingly, the strongest link connects the keywords ‘client’ and ‘best’. The weight on the link is 22 which means that they appear together in 22 mission statements (out of 50). Other strong links between keywords are presented in Table 3.

To find the nodes in the keywords network that are tightly connected, we used the method of cores, more precisely k-cores (De Nooy et al., 2018). By definition, a k-core is a maximal subnetwork in which each node has at least degree k within the subnetwork. After preliminary analysis, we set a number k to 50. In other words, each keyword in our 50-core has at least 50 links to other keywords inside this 50-core.



*Table 2. Top 26 most frequent words in mission statements of 3PL companies*

Rank	Word	Frq	Frq in %	Degree	Closeness	Betweenness	Eigenvalue
1	<i>client</i>	40	80	233	0.8845	0.1318	0.3646
2	<i>best</i>	27	54	202	0.8024	0.0839	0.2949
3	<i>logistics</i>	24	48	182	0.7571	0.0453	0.2760
4	<i>global</i>	22	44	181	0.7549	0.0545	0.2395
5	<i>serve</i>	21	42	176	0.7444	0.0396	0.2484
6	<i>provide</i>	17	34	162	0.7166	0.0436	0.2149
7	<i>deliver</i>	15	30	127	0.6553	0.0195	0.1572
8	<i>solution</i>	15	30	122	0.6473	0.0154	0.1670
9	<i>supplier</i>	15	30	146	0.6872	0.0225	0.1758
10	<i>value</i>	12	24	140	0.6768	0.0195	0.1718
11	<i>innovation</i>	11	22	126	0.6537	0.0163	0.1457
12	<i>safe</i>	10	20	105	0.6218	0.0122	0.1158
13	<i>support</i>	10	20	105	0.6218	0.0128	0.1129
14	<i>transport</i>	10	20	112	0.6321	0.0127	0.1186
15	<i>business</i>	9	18	111	0.6306	0.0106	0.1261
16	<i>chain</i>	9	18	103	0.6189	0.0085	0.1068
17	<i>company</i>	9	18	142	0.6802	0.0282	0.1193
18	<i>commitment</i>	8	16	82	0.5903	0.0058	0.1003
19	<i>manage</i>	8	16	110	0.6291	0.0141	0.0945
20	<i>people</i>	8	16	96	0.6091	0.0079	0.1048
21	<i>achieve</i>	7	14	115	0.6366	0.0158	0.1007
22	<i>create</i>	7	14	96	0.6091	0.0105	0.0855
23	<i>focus</i>	7	14	92	0.6036	0.0054	0.0968
24	<i>need</i>	7	14	90	0.6009	0.0042	0.1080
25	<i>operate</i>	7	14	107	0.6247	0.0092	0.0918
26	<i>quality</i>	7	14	87	0.5969	0.0052	0.0936

To remove less important links in the 50-core network, we applied the PathFinder algorithm (Chao-mei Chen & Morris, 2003). The PathFinder algorithm has two important properties. On the one hand, it preserves the connectivity and on the other hand it provides the skeleton of the network.

Keywords were further clustered by using the Louvain method for community detection (Blondel et al., 2008). This simple method is implemented in two steps, and repeated iteratively until the best solution is reached. In the first step, small communities are detected locally, it is followed by the second step in which the algorithm aggregates nodes belonging to the same community. In a new network, communities represent nodes. In the rest of this paper, the term 'cluster' is replaced by term 'community'.

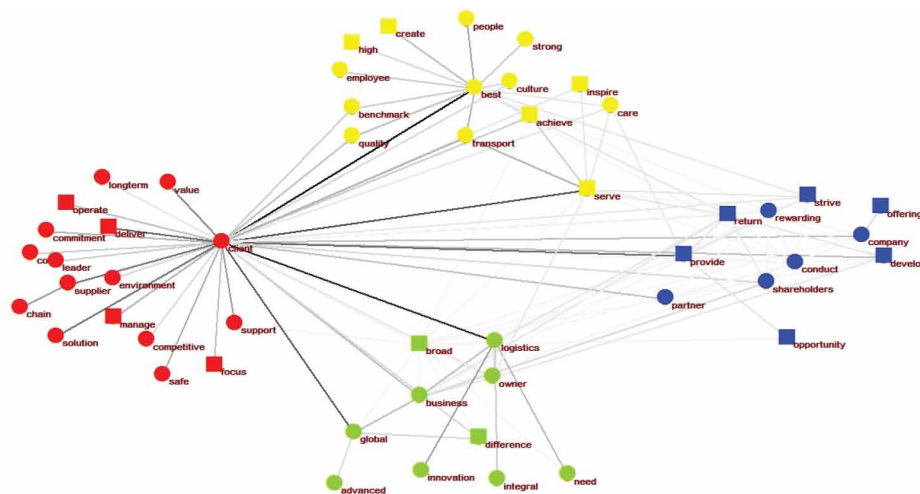
The Network obtained using above described methods is presented in Figure 2. Sustainability keywords are displayed by circles, and other keywords are displayed by squares.

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Table 3. Most frequent links with adjacent words and their ranks

Word1	Rank of Word1	Word2	Rank of Word2	Weight on the Link
client	1	best	2	22
client	1	logistics	3	19
client	1	global	4	16
client	1	serve	5	16
client	1	provide	6	14
client	1	deliver	7	14
best	2	logistics	3	14
best	2	serve	5	14
client	1	solution	8	13
client	1	suplier	9	13
logistics	2	global	4	13
logistics	2	serve	5	13

Figure 2. The core-network of keywords obtained with PathFinder algorithm and Louvain method for community detection

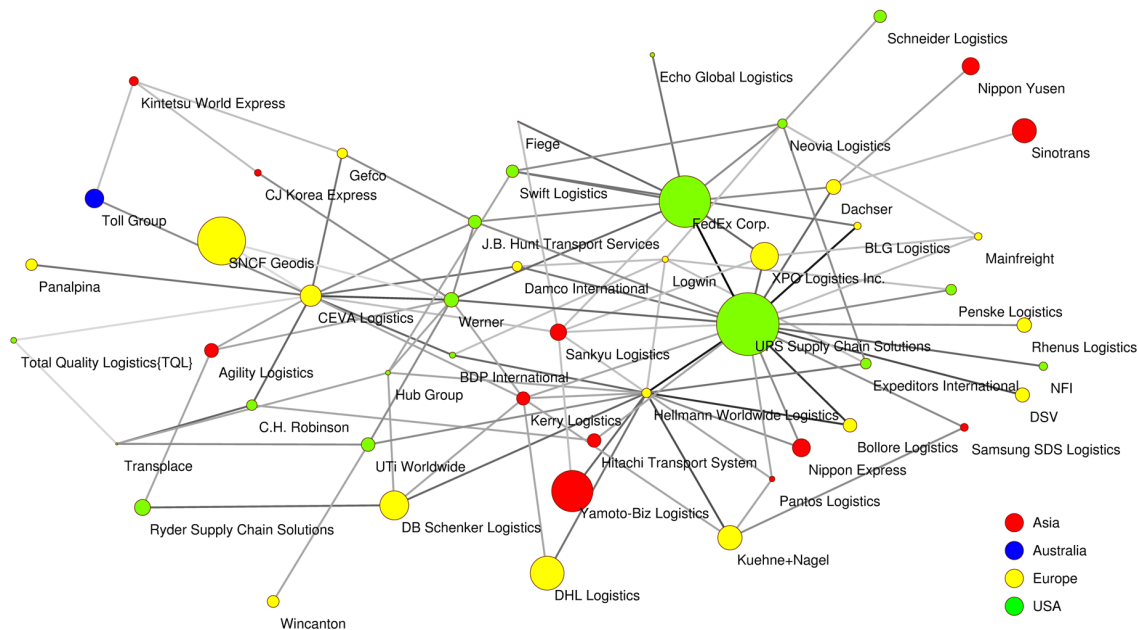


From Figure 2, the keywords are clustered into four groups, all presenting some values relating to sustainability of the companies being studied. A significant number of keywords in each cluster relate to sustainability development aspects, such as ‘driving forces’, ‘approaches for sustainability development’, ‘responsibility to stakeholders’ and ‘competitive values in sustainability’.

#### 4.2.2. Network of Companies

In this section, we reversed the network idea and built a network of 3PL companies where the relation is determined by common keywords that occur in adjacent companies. In this way, the network of 3PL companies determine an undirected and weighted network. The weight on the link between two adjacent companies is obtained as the co-occurrence of keywords in their mission statements. Figure 3 presents a network of mission statements with the regional relationship and revenue. The size of the circle represents the revenue of a company. The larger the size of the circle, the higher the revenue of the company. Links between each company are formed by the number of the same words shared by the mission statement of each company. The higher the number of same words, the thicker link between the companies. For instance, if a keyword ‘client’ appears in two companies, there will be a link between them. Different colours of the circle represent the continent where the companies belong to.

Figure 3. The network of 3PL companies generated with regional affiliation



## 5. DISCUSSION

From Figure 2 (Section 3), we can identify four dimensions of 3PL companies mission statements, with reference to sustainability development. Table 4 shows a summary of the result and the interpretation of each cluster.

The words in Table 4 contains the core words, which are related to sustainability development in the mission statements of global 3PL companies.

*Table 4. Summary of network results*

Cluster	Interpretation	Words in the Cluster Relating to Sustainability Development
1	Driving forces (Red)	Commitment, long-term, competitive, client, supplier, value, solution
2	Approaches (Yellow)	Benchmark, create, high, best, strong, quality, culture, employee, transport
3	Responsibility to stakeholders (Blue)	Partner, shareholder, company, conduct, rewarding
4	Competitive values (Green)	Innovation, integral, global, advanced, logistics, need

## **5.1. The Identified Core Dimensions**

### **5.1.1. Driving Forces (Red)**

From Figure 2, cluster one contains the words: ‘commitment’, ‘long-term’, ‘client’, ‘value’, ‘supplier’, ‘solution’. It stresses the possible driving forces of 3PL companies to adopt sustainability development. Companies are driven by their ‘commitment’ towards social responsibility to the public, to their ‘clients’ and as well to the society. The words ‘long-term’, ‘value’ and ‘solution’ represent their need to call for long-term solutions in sustainable development aspects, such as environmental, societal and their own development concerns.

### **5.1.2. Approaches of Sustainability Development (Yellow)**

Cluster two consists of the words ‘benchmark’, ‘create’, ‘high’, ‘best’, ‘strong’, ‘quality’, ‘culture’, ‘employee’ and ‘transport’. It describes the various approaches adopted by the companies. The words ‘best’, ‘quality’ and ‘high’ label the expected standard and desired quality of the logistics services to be delivered. The word ‘benchmark’ incorporates the idea of globalization by benchmarking with other competitors. Besides setting high aims in providing quality services as part of the sustainability approach, the keywords ‘culture’ and ‘employee’ show that 3PL firms also emphasize on the culture built within organizations, among employees.

### **5.1.3. Responsibility to Stakeholders (Blue)**

The third cluster includes the words ‘partner’, ‘shareholder’, ‘company’, ‘conduct’, and ‘rewarding’. It identifies the companies’ concerns in being responsible to their stakeholders. ‘Conduct’ and ‘rewarding’ emphasize the companies’ focus on meeting the expectations of its stakeholders, which are crucial for companies to maintain a long-standing relationship with their stakeholders.

### **5.1.4. Competitive Values (Green)**

The fourth cluster includes the words ‘innovation’, ‘integral’, ‘global’, ‘advanced’, ‘logistics’ and ‘need’. These words incorporate the idea of the competitive advantages or values of a company (Pearce & David, 1987). Services and performance through innovation or advanced logistics solutions meeting clients’ ‘needs’ are two important factors that influence the success of the 3PL companies. The words ‘global’, ‘advanced’ reveal the connection between mission statements and business planning in identifying business strengths (King et al., 2014).

## **5.2. Network of Mission Statement According to Regional Relationship**

The network in Figure 3, presents the relationship of the mission statement with regional affiliation. There is no specific pattern of the relationship between regions and mission statement. The location of a global company has a limited effect on their mission and strategy as they all provide global services. The larger the size of the circle means the greater the revenue of a company. From the figure above, the 3PL companies in Europe accounts for the majority of highest revenue companies, while the companies in Asia and Australia have relatively lower revenue, and the U.S.A companies are in-between.

## **5.3. Sustainability Concerning 3PL Companies and Implications**

Regarding the first research question, study on mission statements reveals that the top 3PL firms are concerned about sustainability (RQ1). The identified keywords from mission statements reflect the values of concern by the top 3PL companies. A significant portion of these values relate to sustainable development. The top 3PL companies are not merely concerned about business performance or profitability, but also about sustainability. These 3PLs contribute to sustainable development through their core business activities, including those connecting to their supply chain partners (Yu et al., 2016).

Values relating to sustainability are identified from the mission statements of 3PLs. These values are further grouped into clusters, which indicate the major dimensions of the strategies. These key dimensions are, namely, the driving forces, approaches, stakeholders and competitive values (RQ2). Driving forces motivate 3PL companies to go for sustainable development (Law & Gunasekaran, 2012), where various approaches are undertaken. Sustainable development goals are met by adopting supporting approaches (Yu et al., 2016). Responsibility towards various stakeholders determines the approaches of sustainable development.

Our results confirm that 3PL companies, though with specific industry characteristics, are concerned about sustainability. Though exploratory, the identified dimensions show various sustainability strategies of 3PL companies. Furthermore, sustainability is not limited to 3PL companies in a specific region (Figure 3), as all the sample companies have a global business vision.

### **5.3.1. Effective Information Management Facilitating the Sustainable Development as Future Work**

The results imply that sustainability is not just a regional issue of concern to a limited number of 3PL companies, but a goal that most of the top companies are striving for. Companies opting for sustainability can have multiple reasons (driving forces), with different approaches, and with different objectives such as competitive values or responsibilities towards society and their own stakeholders.

To facilitate the sustainable development approaches, effective information management is crucial. The features of information management include: the communication between suppliers and customers; the information sharing within an organization for innovation and culture building. An effective information management system can enhance services and performance through innovation or advanced logistics solutions to clients' 'needs' which align with the competitive value dimension containing 'global' and 'advanced' in the mission statements (King et al., 2014).

## **6. CONCLUSION**

A comprehensive and thorough content analysis reveals four major content dimensions of mission statements among the top fifty 3PL organizations, relating to sustainability development. The dimensions include 1) driving forces; 2) approaches; 3) responsibility to stakeholders, and 4) competitive values.

Sustainability for both society and environment as well for enterprise require balanced long and short-term strategies among influential stakeholders (clusters 'driving forces' and 'responsibility to stakeholders').

The process of the sustainable development that aligns the self-interest of the firm with the greater public good and its stakeholders (cluster 'responsibility to stakeholders'). Implementing mission statements effectively helps companies to offer high quality transportation services and thus to achieve business sustainability (cluster 'approaches'). Lastly the cluster 'competitive values' indicates the core sustainability values that 3PL firms adopt to stand out themselves out in the competitive market.

This work also has some limitations which can be considered as cornerstones for our work in the future. Firstly, only fifty of the best 3PL companies were included in the study. Secondly, keywords in the paper consisted of only one word. It would be interesting but also very challenging to search for terms consisting more than one word. From our experience analysing mission statements, some organisations even do not differentiate between mission statement and vision (on their website there is just one postulate: 'mission and vision'). As it is known that mission statement is oriented in the present situation of organisation (Who are we?) and vision in the future (What would we like to achieve?). Last but not least, it would be interesting to compare a company's mission to its vision.

## **AUTHORS CONTRIBUTION**

The order of the authors is arbitrary as all authors evaluate their contributions equal. KL prepared the theoretical part and data collection, KB prepared the methodological part. Other parts were of equal contributions.

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## ENDNOTE

- <sup>1</sup> Armstrong & Associates, Inc. (2016). A&A's Top 50 Global Third-Party Logistics Providers (3PLs) List Largest 3PLs Ranked by 2015 Logistics Gross Revenue/Turnover.

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