The Clinical Information System: A Case of Misleading Design Decisions

Gurpreet Dhillon
Cranfield School of Management, UK

Gurpreet Dhillon. BSc (Hons), MBA, MSc (Econ), Ph.D., is with the Information Systems Group at the Cranfield School of Management. He has a Ph.D. in Information Systems from the London School of Economics. His doctoral research on the management of information systems security has been extended to encompass other issues including risk management, economic crime, computer related fraud and business ethics. Recently he has been researching in the area of information technology-related organizational competencies and implications for business change. He has published numerous academic and refereed papers, and has produced several research reports for major government and private sector organizations.

Executive Summary

The case study described in this chapter concerns the introduction of a new computer based integrated Clinical Information System (CIS) into a British National Health Services Trust—the Sunrise Trust. At the time of the study most of the system modules had been developed and were being tested largely for technical aspects. The system was being introduced during a period when the organization was experiencing significant changes. It was an environment where new structures were being created and the existing ones changed. Indeed, the case study was selected primarily because of these factors. The analysis of these structures, formal and informal, provides insight into the management of information systems.

Various stakeholders in the Hospital Trust felt that a computer based information system would facilitate the change process. However the analysis and design of the system posed its own problems. The system turned out to be inflexible with respect to the core health care delivery process. It was also non-responsive to the needs of the key stakeholders. Analysis of the case shows that clearly the formal methods adopted by the system analysts fell short of determining the rapid changes required for care. In particular this was an important issue, since the context of the British National Health Services posed pressures on individual trusts to be cost effective. This resulted in long term patients being moved out into the community. However, this richness in the context was overlooked by the analysts. They developed “logical” models of the system, which ended up in being “tidy pictures of reality” and were prescriptive and utterly inflexible. Structured Systems Analysis and Design Method (SSADM) was used as a modelling tool, which amplified the rational view of decision making and information technology (IT) applications (for more details on SSADM see Downs et al., 1988).
The interpretations identified in the case show a clear mismatch between the formal models and perceptions of the system users who inevitably reflect a more informal and pragmatic approach to their own organizational realities. The analysis of the case poses a number of interesting issues. It questions the relationship between the complexity of the social relations and systems design. Furthermore it brings to the fore the paradoxical viewpoints of different stakeholders and the emergent concerns for a system analyst. The chapter also identifies the impact of an “over-formalized” information system on the integrity of an organization. In doing so it evaluates the nature and significance of social power structures in systems analysis, design and implementation.

**Background**

In order to gain an understanding of the wider context of organizational events and actions, it is necessary to evaluate the environment of the Trust. This is because organizational processes, structures and information systems have largely been determined by the wider contextual changes in the British NHS.

The changes in the organization of the British NHS prompted by the Griffiths report of 1983 and the Community Care Act (1990), have inspired the NHS Management Executive and the individual Hospital Trusts to reassess their information needs. These have, to a very large extent, been determined by the introduction of general management principles. Apart from matters of firm leadership and corporate structure, the question of controlling the cost and quality of the service came to the fore. This also meant that the new managers had to know what they were doing and also to have more power and control over the resources. Crucial to improved organizational performance was the need for better NHS information.

There was however a problem in judging organizational performance. Though most of the managers had the best motives, few understood the “product” itself. Consequently there was a lopsided emphasis on maintaining the efficiency of the health care delivery process as opposed to quality considerations. The health service therefore saw an increased demand for information. As Scrivens (1987) notes:

> The greed of the NHS for information has grown rapidly in the last decade because of increased pressures from the central government to increase the accountability of the service in its use of public money, to rationalize its resource allocation procedures and to maximize value for money. Recent changes in the management style of the NHS towards general management have increased further the desire for more information about the running of the health care service. The information needs of the NHS are closely related to its concerns about limited resources, increased demand for services and a lack of management in the past (p147).

In response to the increased need for information at different levels in the NHS, the NHS Management Executive formed the Information Management Group. In addition an Information Management and Technology strategy was developed. The purpose of the strategy has been to assist the Management Executive to achieve the aim of creating a better health service for the nation. The business goal of the Management Executive forms the basis of the Information Management and Technology strategy. In pursuing these goals the strategy aims to create a better health service. The Information Management Group considers that the Information Management and Technology strategy will help in realizing the strategic vision of the NHS which is to support better care and communication. The emphasis therefore is to develop such an environment, where staff use information regularly in the course of providing services. Furthermore the environment should facilitate the sharing of information smoothly, effectively and securely. If such a sub-culture develops,